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PROFILE

Hard work. Persistence. Determination. Karen Arbutine knows what it takes to ensure her clients achieve their goals. Whether it is marketing their home to the largest audience of potential buyers or finding the perfect home to buy, Karen will get the job done like no other Realtor. As a leading real estate professional in Central Florida, she has built a solid reputation based on quality service. Karen takes the time to get to know each of her clients and forms lifelong relationships. She is known for being a serious professional and exceeding the highest of expectations.

EXPERIENCE

Realtor | RE/MAX Central Realty – Lake Mary, FL | 2006 – Current

RE/MAX Hall of Fame, RE/MAX Chairman Club 2016-2017, RE/MAX Platinum Club 2007-2019, RE/MAX Leading Listing Agent in Central Florida, 2020 Ranked #11 for Top Residential Agent in Florida and Ranked in the top 1% of agents in the United States. 2020, 2021 and 2022 RE/MAX ‘Titan Club’ achiever

Realtor | Watson Realty – Lake Mary, FL | 2002 – 2006

Top Producing Agent in an office of 60 agents, 2006 Executive Club Award, 2005 Gold Pinnacle Award, 2003 & 2004 Silver Pinnacle Award, 2002 Rising Star Award

New Homes Sales Consultant | Beazer Homes USA | 2001 – 2002

PROFESSIONAL AFFILIATIONS

- Greater Orlando Florida Association of Realtors
- Accredited Luxury Home Specialist
- American Dream TV Orlando Representative
- E-Business Approved Specialist
- Certified Distressed Property Expert
- REO Accredited 5 Star Agent
- Certified Relocation Specialist
- Equator / Res.net Certified

SKILLS

- Extremely efficient in the art of negotiations, providing timely status updates, and meeting deadlines
- Exceptional interpersonal and customer service skills
- Intimately familiar with the Central Florida real estate market
- Ability to analyze, evaluate, and estimate value for both residential and commercial properties
- Comprehensive understanding of REO Asset Disposition and the Short Sale transaction
- Experienced in loss mitigation and REO marketing, including BPO’s, cash for keys, occupancy reports, marketing of foreclosed / short sale properties, and loss mitigation duties

HONORS AND ACHIEVEMENTS

- Currently brokered and closed the highest recorded sale in the history of Seminole County! 8.2 million
- Inducted into RE/MAX’s Hall of Fame in 3 years by achieving \$1 million in commission
- Ranked in the Top 100 REALTORS® by Orlando Magazine
- Ranked in the top 1% of REALTORS® in the U.S. by RealTrends Magazine
- Over \$600 Million in real estate closed in a career spanning 20 years

CLOSED SALES VOLUME

- | | | | | |
|-----------------|-----------------|-----------------|-----------------|-----------------|
| • \$19 M 2008 | • \$14 M 2011 | • \$12 M 2014 | • \$20 M 2017 | • \$28 M 2020 |
| • \$15 M 2009 | • \$ 8 M 2012 | • \$19 M 2015 | • \$26 M 2018 | • \$30 M 2021 |
| • \$12 M 2010 | • \$11 M 2013 | • \$18 M 2016 | • \$16 M 2019 | • TBD 2022 |

EDUCATION

St Petersburg College, Clearwater FL
Business Administration

COMMUNITY INVOLVEMENT

Proud volunteer of the Labrador Retriever Rescue of Florida
Pet Alliance of Greater Orlando
Pawfection Therapy Dogs- Volunteer
Harbor House of Central Florida